



## **SALES & BUSINESS DEVELOPMENT – IRELAND**

This is an exciting role with a successful company looking for an energetic and ambitious graduate. You will work with current clients and sourcing new clients in the cross border market. You will work to realistic targets with support and feedback throughout the process. There is scope for a progressive career in this exciting company.

### **Essential Criteria**

- Computer literate
- Have the ability to work to targets and time deadlines
- Highly motivated and driven, with strong attention to detail

### **Desirable Criteria**

- Must have an understanding of agriculture and machinery e.g. worked/born on a farm
- Excellent communication skills
- Good organisational skills
- Self motivated and be able to work on your own initiative
- Full driving licence

### **Main Duties**

- Investigate new markets in Republic of Ireland
- Establish new customer relationships in Republic of Ireland
- Undertake market visits
- Report directly to the Director
- Meet goals and targets set by the company
- Any other duties which may fall within the general ambit of the post

### **Personal Qualities**

In addition to satisfying the above eligibility criteria, applicants will also be expected to demonstrate the following competencies:

- Problem solving skills
- Ability to work as part of a team
- Good interpersonal skills
- Ability to communicate effectively with others both verbally and in writing
- Ability to show initiative and self-motivate